2017 SAN DIEGO-BAJA CALIFORNIA BORDER CROSSING AND TRADE STATISTICS



SAN DIEGO-BAJA CALIFORNIA LAND POES

San Ysidro / Puerta México - El Chaparral

Otay Mesa / Mesa de Otay

Tecate / Tecate

Cross Border Xpress (CBX)



BORDER CROSSING & TRADE STATISTICS OVERVIEW

- Northbound Individual Crossings
 - Vehicle Passengers (total occupants) including Passenger Vehicles and Buses
 - Pedestrians



- Northbound Vehicle Crossings
 - Private Vehicles
 - Buses
 - Trucks
- Trade Value by Truck (Imports & Exports)
 - Otay Mesa / Mesa de Otay
 - Tecate / Tecate







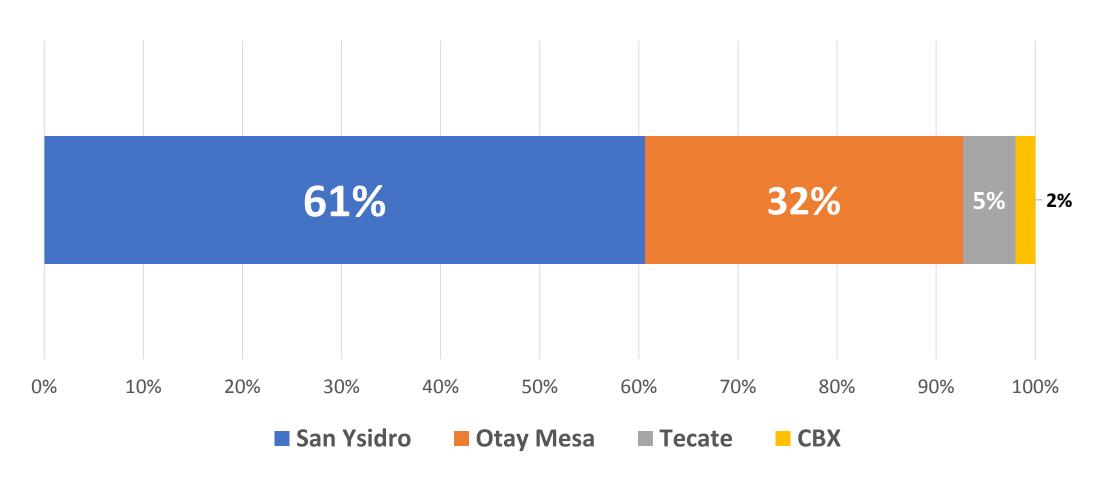






BIG PICTURE – SAN DIEGO/TIJUANA





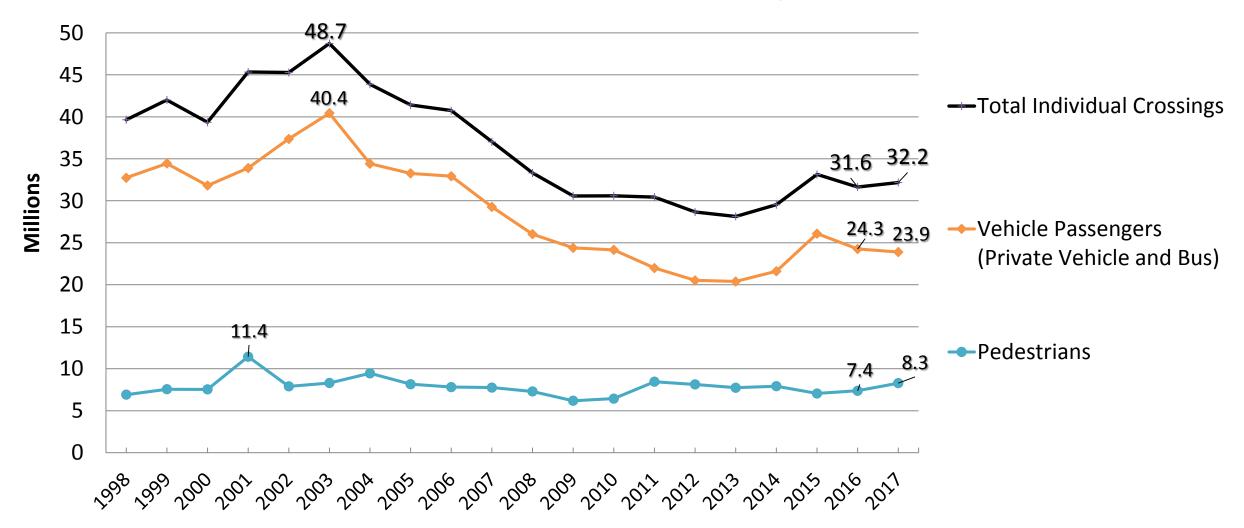
BIG PICTURE – SAN DIEGO/TIJUANA

Northbound Individual Crossings 65 61.5 60 Total Individual Crossings 55 48.8 49.1 (San Ysidro and Otay Mesa) 50.0 50 → Vehicle Passengers 45 40.0 (San Ysidro) Millions 40 35 → Vehicle Passengers 30 (Otay Mesa) 24.3 _{23.8} 25 Pedestrians 20 (San Ysidro) 12.4 13.6 14 15 10 Pedestrians (Otay Mesa) 5

0

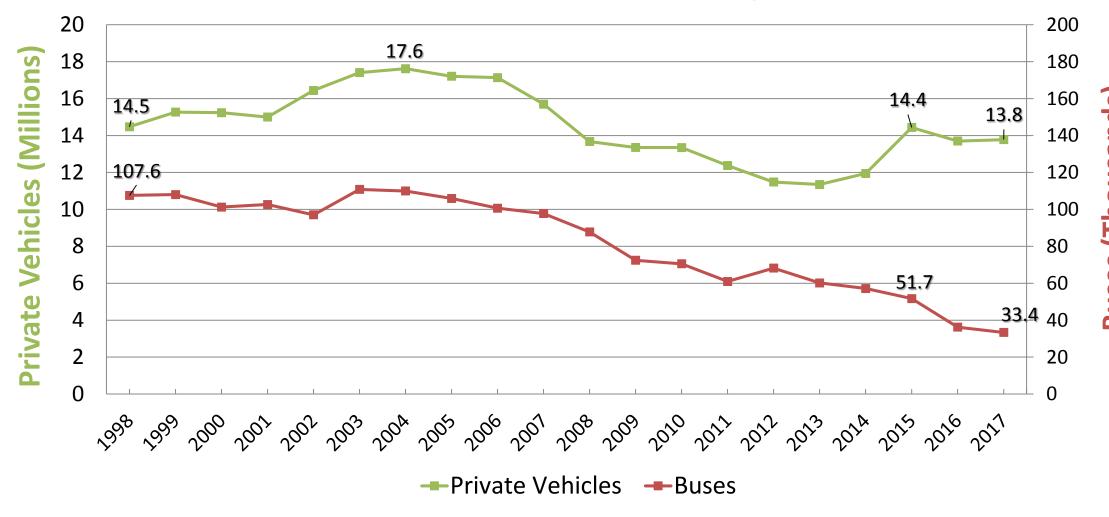
SAN YSIDRO / PUERTA MÉXICO - EL CHAPARRAL

Northbound Individual Crossings

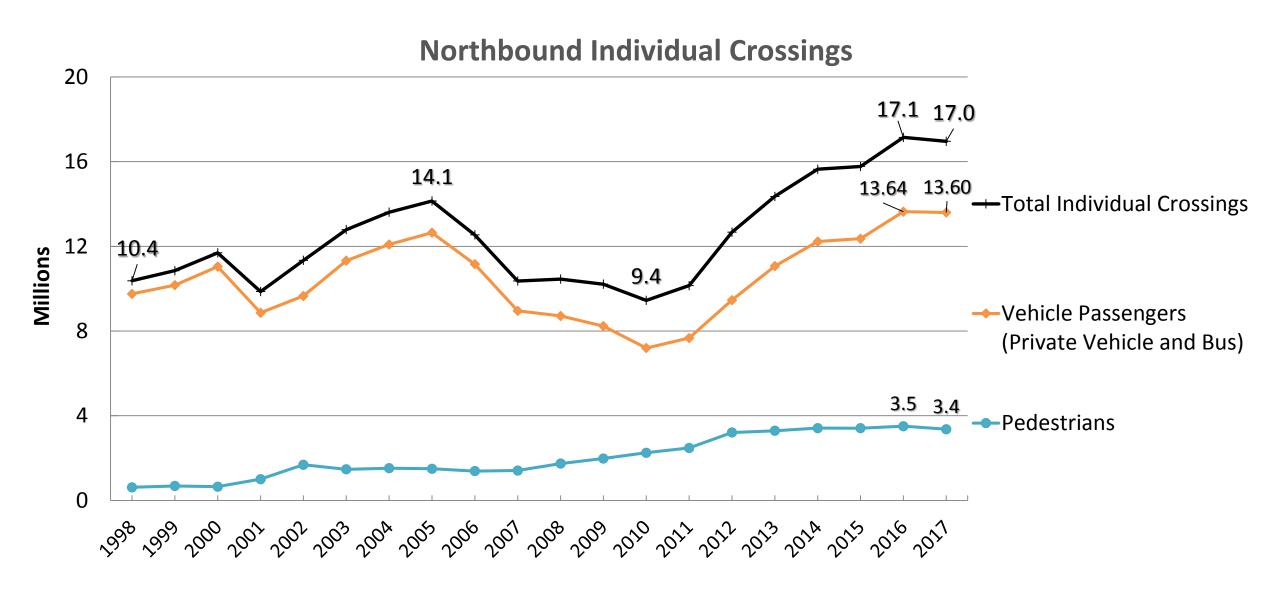


SAN YSIDRO / PUERTA MÉXICO

Northbound Vehicle Crossings



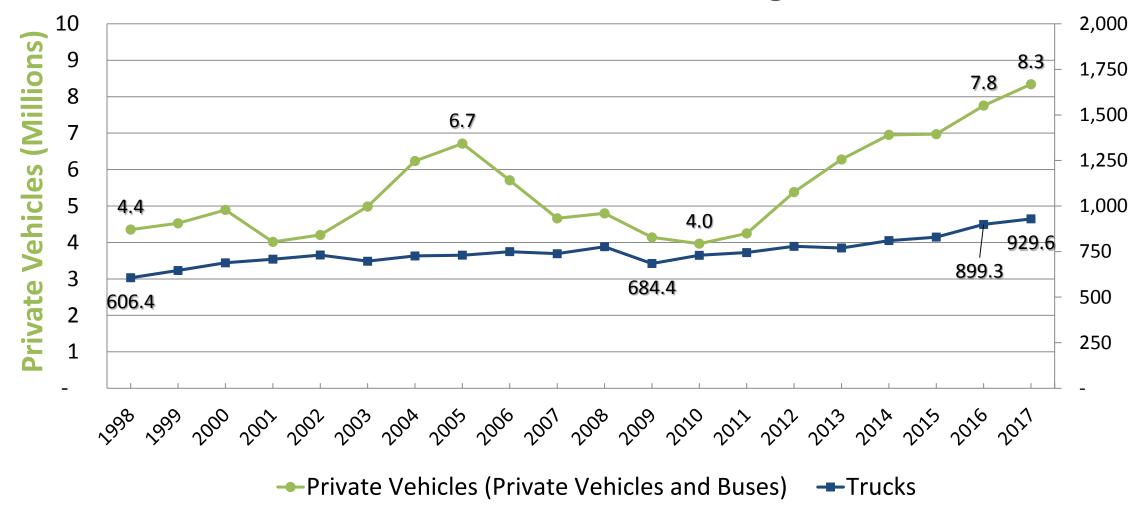
OTAY MESA / MESA DE OTAY



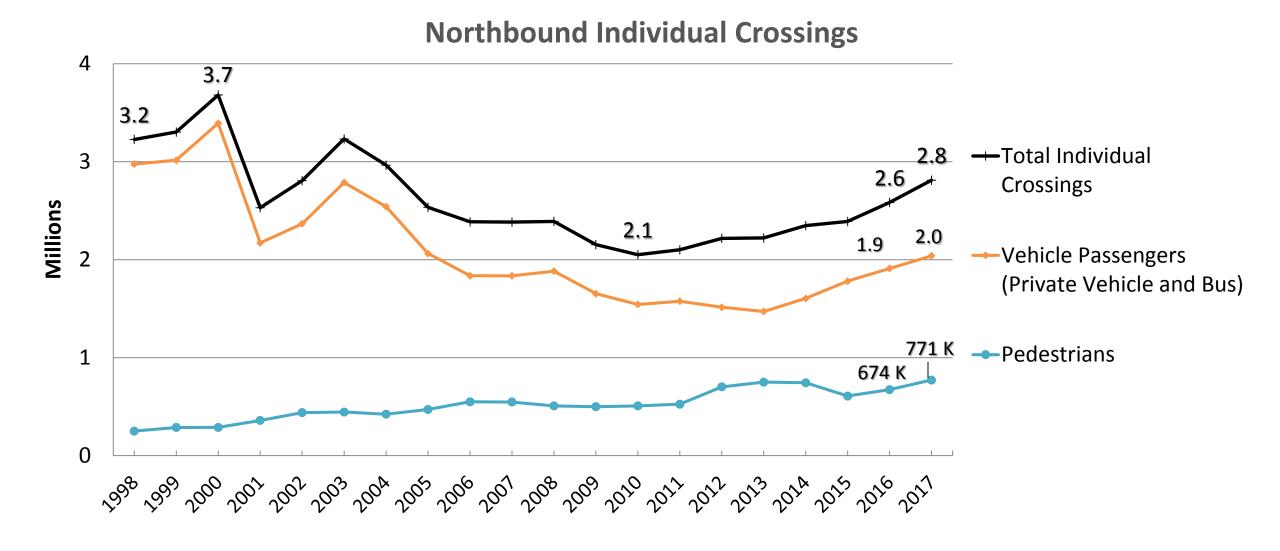
Trucks (Thousands

OTAY MESA / MESA DE OTAY

Northbound Vehicle Crossings

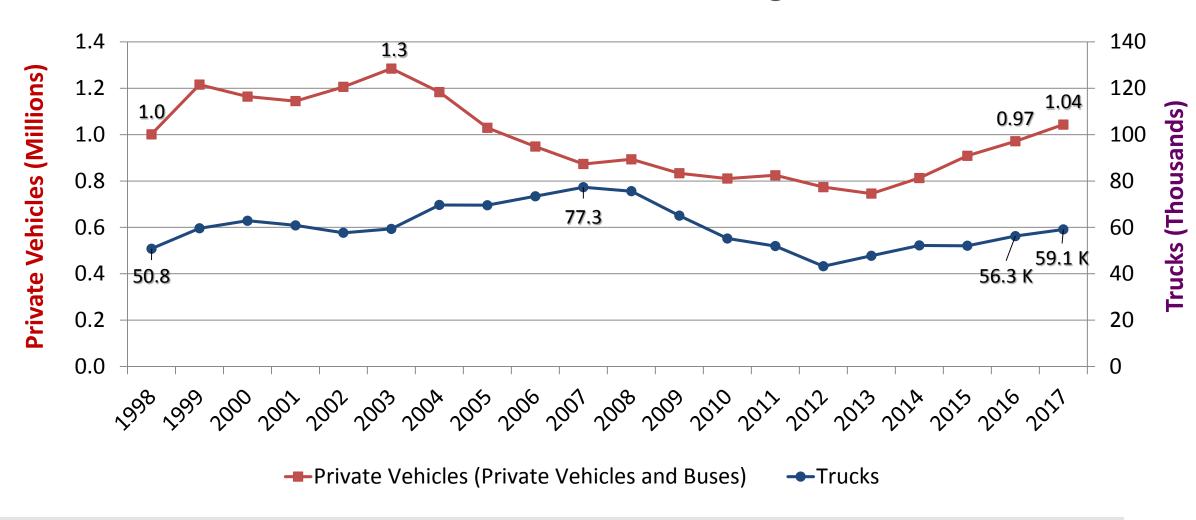


TECATE / TECATE

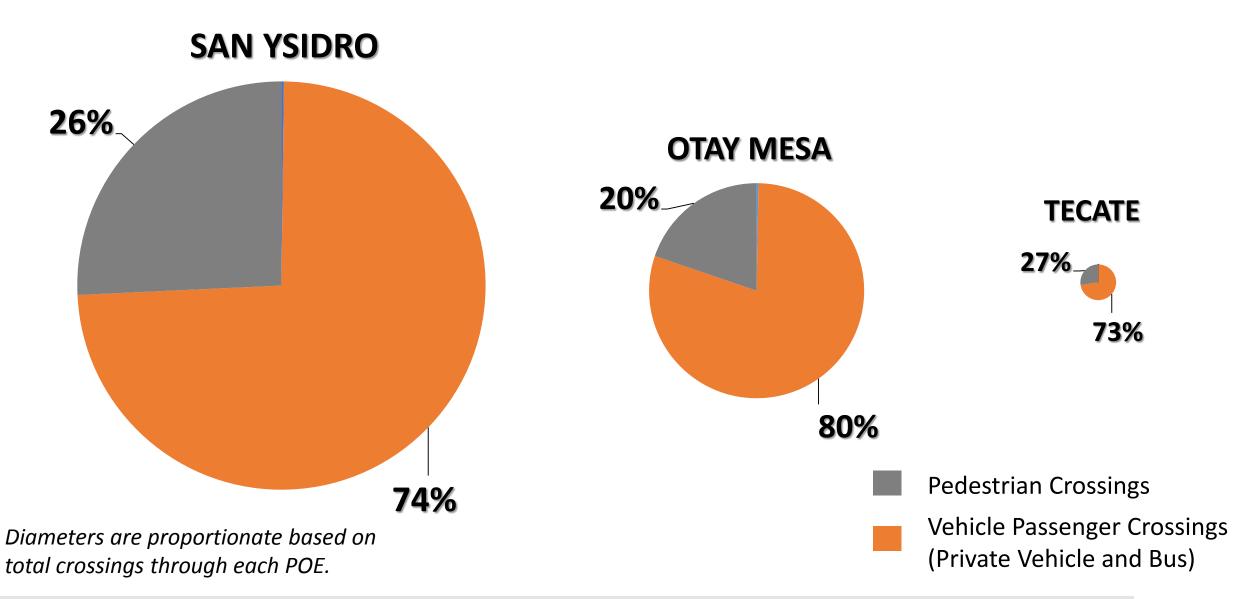


TECATE / TECATE

Northbound Vehicle Crossings



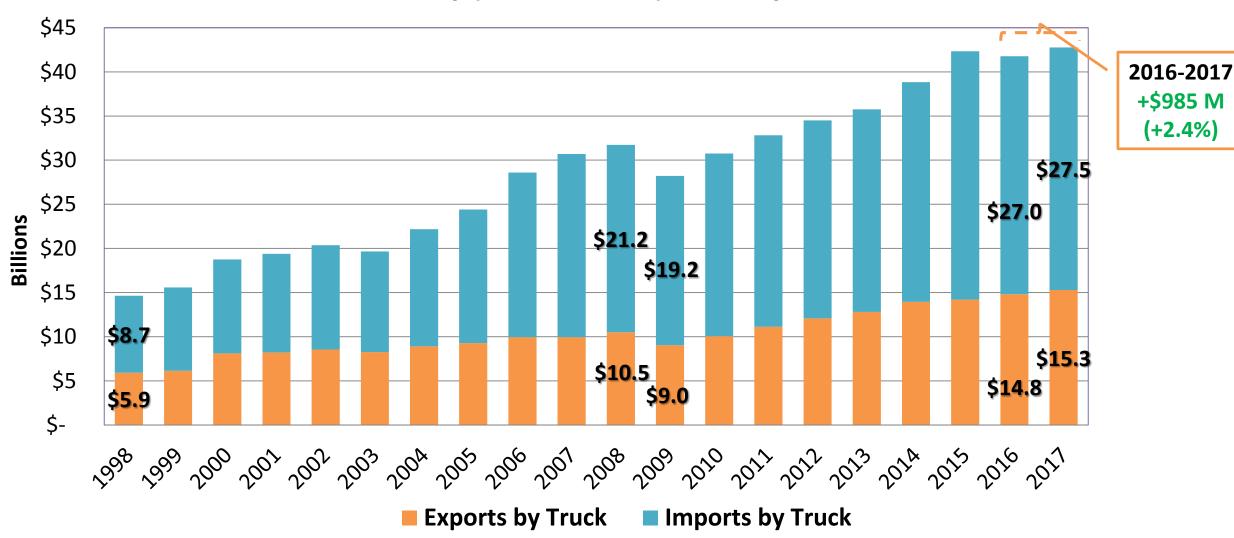
MODE SHARE OF TOTAL INDIVIDUAL CROSSINGS (2017)



U.S. - MEXICO TRADE THROUGH THE SAN DIEGO-BAJA CALIFORNIA REGION (2017)

OTAY MESA / MESA DE OTAY - TRADE BY TRUCK

Two-Way (U.S. - Mexico) Trade by Truck



WHAT PRODUCTS MOVE ACROSS OUR BORDER?

Audio and Visual Equipment Bose, LG, Samsung



Automobiles and Automotive Components Toyota Tacoma



Medical Equipment and Supplies
Medtronic, CareFusion







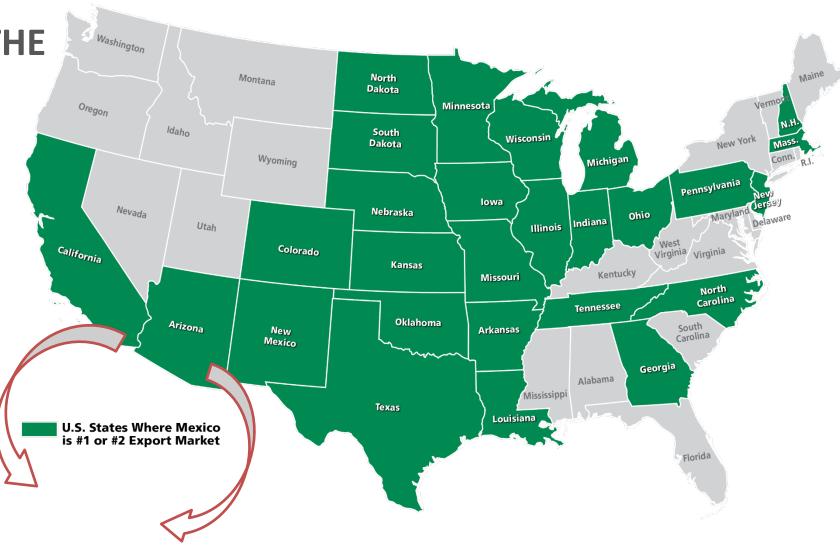
Navigational Measuring/ Control Instruments



U.S. - MEXICO TRADE (2017)

MEXICO RANKS AS #2
EXPORT MARKET FOR THE
U.S. (2017)

- 3rd largest trading partner for U.S. (\$557 B in total trade)
- #1 or #2 export market for 27 states
- 30 states exported more than \$1B
- California Exports to Mexico: \$26.7B

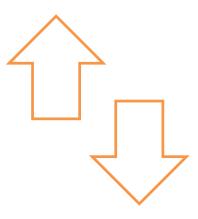




FACTORS INFLUENCING TRAVEL BEHAVIOR

- Increased security after September 11, 2001
- Increased documentation requirements
 - i.e. Western Hemisphere Travel Initiative (WHTI) -2007
- Global economic downturn in 2008
- Construction activity and new facilities increasing capacity
 - San Ysidro LPOE Expansion, PedWest etc.
- Promotion of SENTRI/Ready programs
 - In conjunction with the implementation of RFID technologies

...MANY others





THANK YOU

Questions 3

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